

Thank You for Attending Today's Webinar: Honeywell Transmitter Specification Made Easy



Your Host

Mike DeLacluyse
President
Lesman Instrument Co
miked@lesman.com



Featured Speaker

Chris Goepper
Regional Sales Manager
Honeywell Process Solutions
ChristianL.Goepper@Honeywell.com



Follow the Conversation LIVE
[@Lesman_Inst](https://twitter.com/Lesman_Inst)
[#LesmanWebinar](https://twitter.com/hashtag/LesmanWebinar)

Honeywell AVT & Smartline Instruments

1

You Can Finish on the podium with Honeywell!



Xgames Norway March 9, 2017 (Silver is second favorite color.)



Application Verification Tool (AVT) Overview

Honeywell

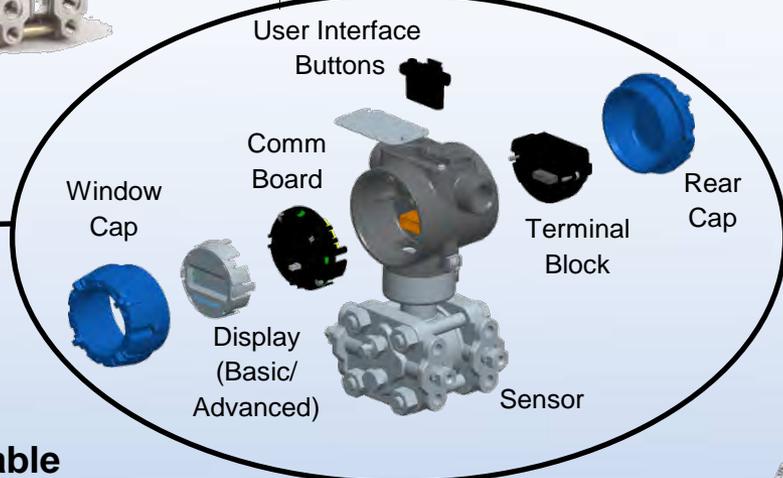
The SmartLine Platform



Pressure
(2012-2013)



Radar
(2015)

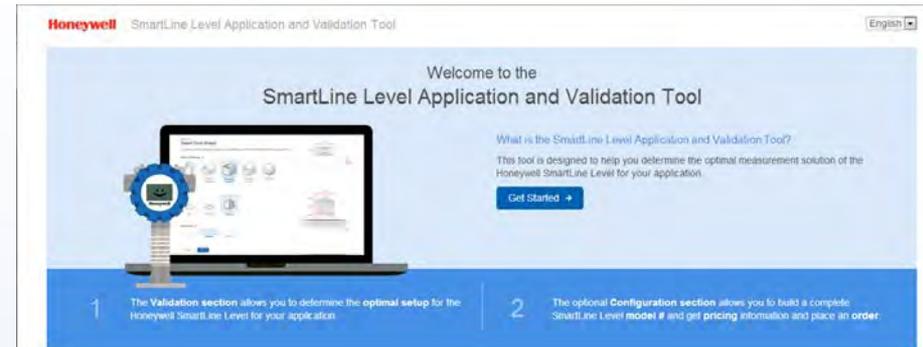


Smart Multi-Variable
(2015)



Application Validation Toolkit

- Validates the customer's specific application. Is it a SmartLine Pressure or GWR application?
- Configuration. Results in:
 - model number for ordering in web channel
 - Configuration file that the factory downloads to configure the transmitter
- Have the following information available...



Who Uses The AVT?

- EPC
- Corporate engineering
- Process/project engineer
- Maintenance
- Any customer!

Examples

- Pressure-Level-Flow

<https://config.honeywellsmartline.com/>

Supporting Customer's Business Relationship

Honeywell

- Product Managers: All field instruments.
Phone, email, visits.
- TAC: Technical Assistance Center.
Phone, email
- Local HW Partner. Many years Honeywell experienced inside/outside sales.
- Chris Goepper: Account Manager,
Lawrenceburg, IN

<http://xgames.espn.com/xgames/video/18864789/nick-goepper-wins-men-ski-slopestyle-silver>

Get Social with Lesman



blog.lesman.com



www.linkedin.com/company/lesman-instrument-company



[@Lesman_Inst](https://twitter.com/Lesman_Inst)



www.youtube.com/user/LesmanInstrumentCo